## We Know Asia

Providing the Best Financial Solutions In the Asia-Pacific Region



3Q2024



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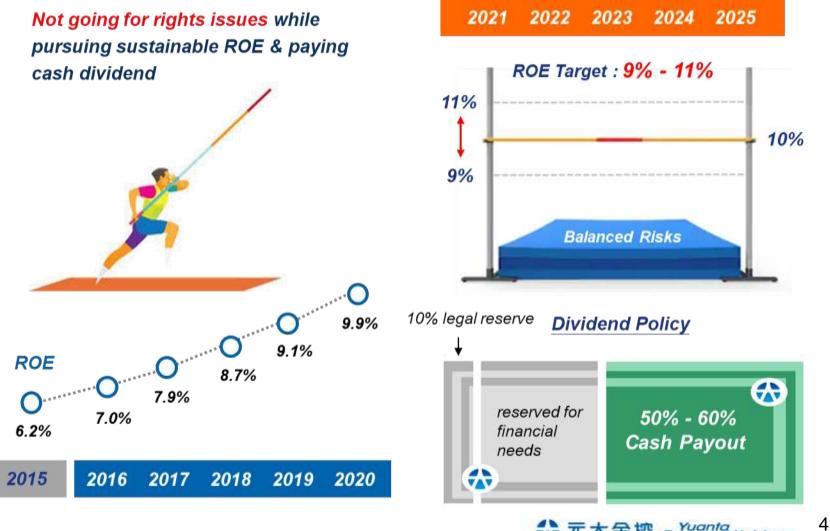


# **Yuanta Profile**





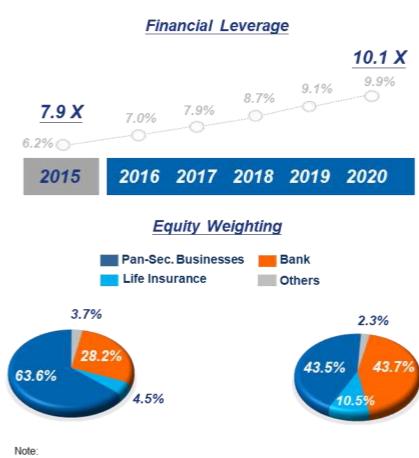
# **ROE Target & Dividend Policy (2021-2025)**



和元大金控 Financial Holdings



### **Elevated Leverage Boosts ROE Growth**



- Pan-Sec. subsidiaries include Yuanta Securities, Yuanta Securities Finance, Yuanta Futures and Yuanta Funds.
- 2) The equity weighting reflects the distribution among all subsidiaries only.

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### **Priority : Organic Growth**

2021 2022 2023 2024 2025

#### Sufficient Capital in Support of Future Growth

|                           | CAR    | Minimum<br>Requirement | Leverage |
|---------------------------|--------|------------------------|----------|
| Yuanta FHC (consolidated) | 133.0% | 100%                   | 11.3     |
| Yuanta Sec. (standalone)  | 349.8% | 250%                   | 4.5      |
| Yuanta Bank               | 14.1%  | 10.5%                  | 15.0     |
| Yuanta Life               | N/A    | 200%                   | 12.0     |

#### Note:

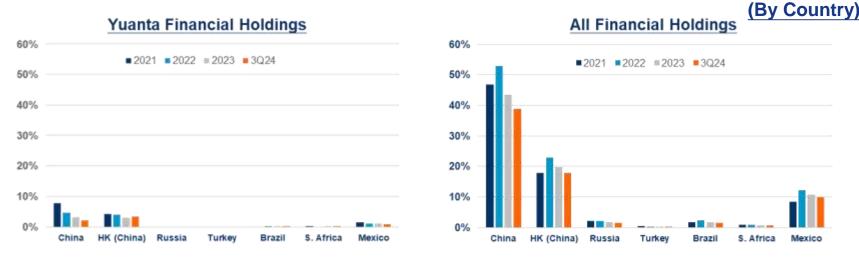
2) Data as of September 30, 2024.

1) \* Application for new business will be constrained if CAR is below 250%.





### **Overseas Exposures to Shareholders' Equity**



Note: Overseas exposures include lending and investments.

### Fixed Income Positions of Yuanta FHC (3Q24)

|                         | Secu | rities | Bar  | ık  | Li   | fe   | Yuanta FHC |     |
|-------------------------|------|--------|------|-----|------|------|------------|-----|
| Credit Rating           | NTD  | FCY    | NTD  | FCY | NTD  | FCY  | NTD        | FCY |
| AAA ~ A                 | 96%  | 89%    | 100% | 99% | 94%  | 77%  | 99%        | 86% |
| A- ~ BBB-               | 4%   | 11%    | 0%   | 1%  | 6%   | 23%  | 1%         | 14% |
| Non-investment<br>Grade | 0%   | 0%     | 0%   | 0%  | 0%   | 0%   | 0%         | 0%  |
| Duration (Year)         | 2.2  | 5.3    | 3.7  | 2.5 | 11.4 | 13.2 | 4.8        | 8.8 |

Source: Yuanta FHC ; Banking Bureau

### ☆元大金控 Findencial Holdings

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### **Results Overview**

| FHC Financial Performance         |           |           |     |           |           |           |     |     |  |  |
|-----------------------------------|-----------|-----------|-----|-----------|-----------|-----------|-----|-----|--|--|
| Unit: NT\$ mn                     | 9M23      | 9M24      | YoY | 3Q23      | 2024      | 3Q24      | QoQ | YoY |  |  |
| Total Assets                      | 3,188,702 | 3,765,786 | 18% | 3,188,702 | 3,591,287 | 3,765,786 | 5%  | 18% |  |  |
| Common Shares (mn)                | 12,689    | 12,943    | 2%  | 12,689    | 12,943    | 12,943    | 0%  | 2%  |  |  |
| Shareholders' Equity (standalone) | 278,306   | 311,881   | 12% | 278,306   | 296,364   | 311,881   | 5%  | 12% |  |  |
| BVPS                              | 21.93     | 24.10     | 10% | 21.93     | 22.90     | 24.10     | 5%  | 10% |  |  |
| Double Leverage Ratio             | 112.45%   | 112.79%   | 0%  | 112.45%   | 112.26%   | 112.79%   | 0%  | 0%  |  |  |
| Net Income (standalone)           | 23,532    | 27,095    | 15% | 8,562     | 8,426     | 9,434     | 12% | 10% |  |  |
| EPS (NT\$)                        | 1.85      | 2.09      | 13% | 0.67      | 0.63      | 0.74      | 17% | 10% |  |  |
| ROE (%) YTD annualized            | 11.7%     | 12.1%     | 3%  | 11.7%     | 12.1%     | 12.1%     |     |     |  |  |

#### Net Income by Subsidiary (standalone)

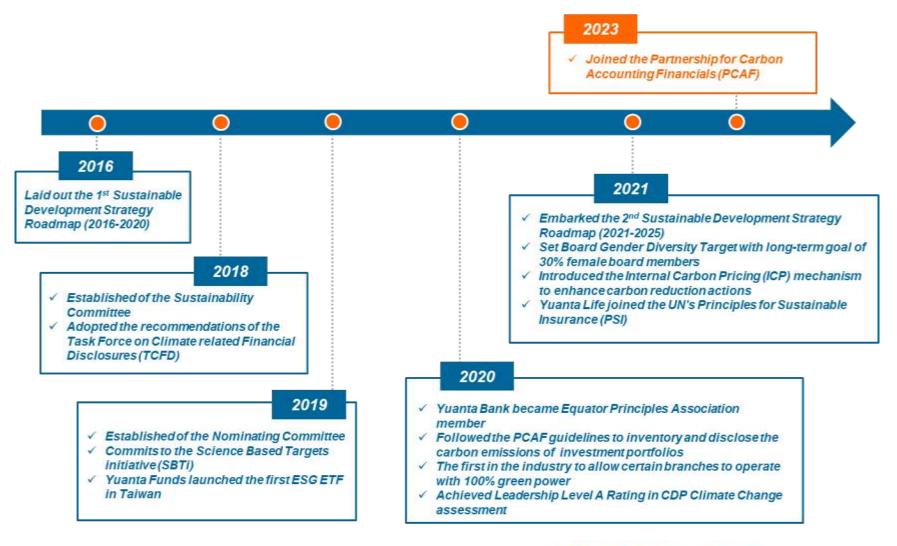
| Unit: NT\$ mn           | 9M23   | 9M24   | YoY  | 3023  | 2Q24  | 3Q24  | QoQ   | YoY   |
|-------------------------|--------|--------|------|-------|-------|-------|-------|-------|
| Yuanta Securities       | 11,046 | 15,276 | 38%  | 3,908 | 4,800 | 5,997 | 25%   | 53%   |
| Yuanta Bank             | 7,452  | 7,650  | 3%   | 2,206 | 2,552 | 2,464 | -3%   | 12%   |
| Yuanta Futures (66.27%) | 1,418  | 1,604  | 13%  | 488   | 451   | 624   | 38%   | 28%   |
| Yuanta Funds (74.71%)   | 1,833  | 2,778  | 52%  | 664   | 924   | 1,038 | 12%   | 56%   |
| Yuanta AMC              | 106    | 262    | 147% | 40    | 121   | 100   | -17%  | 150%  |
| Yuanta Venture Capital  | 275    | 728    | 165% | (34)  | (13)  | 98    | -854% | -388% |
| Yuanta Life             | 3,615  | 2,060  | -43% | 1,995 | 926   | 141   | -85%  | -93%  |

Note:

1) 3Q24 numbers are un-audited.



### **ESG Sustainability Roadmap**







# **Yuanta Commitment to Sustainability**

#### Net-Zero Carbon Emissions

- Supporting Paris Climate Agreement's "50% global carbon reduction by 2030 & net-zero carbon emissions by 2050" target.
- Group-wide carbon governance and carbon reduction target setting with reference to SBT and PCAF.

#### Sustainable Finance

 Incorporating environmental and social risk considerations in the evaluation of financial instruments and projects, and strengthening the assessment of climate risks according to TCFD framework.

#### **Talent Cultivation**

 Besides using our financial expertise to train employees to perform multiple functions internally, Yuanta also spreads financial knowledge to students, the general public, and the senior community, so that Yuanta, the public, and our customers can grow together.

#### 1) Green Energy Procurement and Use

Signed Renewable Energy PPA

- 4 green-power sites supply electricity and will expand the use of green power to other subsidiaries
- Joined the RE10x10 Climate Pledge initiative with a declaration of 10% of our total electricity consumption using green energy by 2023 and 100% renewable energy by 2050

#### 2) Carbon Governance

 Inventoried and disclosed the carbon emissions of each investment and financing portfolio according to SBT and PCAF
 Completed the setting of long-term carbon reduction targets for Scopes 1 and 2

 Introduced the ICP mechanism to evaluate the benefits of energy-saving and carbon-reduction projects by carbon pricing.  Climate Risks, Opportunities & Financial Disc.
 Promoting a project to quantify the financial impact of climate risk in investment and credit according to the framework for climate scenario analysis proposed by UNEP Finance Initiative.
 Completed the TCFD initiative signature and introduced climate transition risk analysis tools

#### 2) Responsible Crediting

2025

Based on "Sustainable Finance Guidelines" each subsidiary incorporates ESG factors according to its business characteristics to control its investment portfolio
Became a member bank of Equator Principles Association and established the operating methods and procedures based on Equator Principles, carried out environmental and social risk classification, and integrated the review process into the original credit granting process.

- 1) Green Financial Talent Devel. Program
- •All employees are required to attend sustainability and green finance promotion training

 For staff involved in green finance business, we arrange participation in green finance forums, seminars, sustainable finance courses, and certifications

#### 2) New Generation Financial Literacy

 Disseminating financial knowledge through industryacademia collaboration

 Holding various simulation contests for university students to help them to accumulate trading experience and establish correct investment concepts and financial habits

#### Sustainability Goals (2021-2025)

- Devotion : Comprehensive Social Engagement
- Reliability : Trusted Brand
- Exchange : Green Pioneer in Environmental Change
- Achievement : Happy Workplace
- Motivation : Corporate Governance Leader



Commitments

### Yuanta Profile

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# Sustainability Goals (2021-2025)



#### Comprehensive Social Engagement

#### With "Philanthropic Platform" at the center, connecting the stakeholders and utilizing the financial expertise & capability to help solve social & environmental issues and becoming a sound & dependable partner of social welfare groups

 Expanding the accessibility & use of financial services via Fin-Tech to allow all customers to have reasonable access to financial services

#### **Trusted Brand**

Reliability

### Exchange

Devotion



### **A**chievement



### Motivation



- Implementation of ESG criteria into investment & financing decisions including adding environmental & social risks assessment to the process to enhance responsible investment practices; guiding & encouraging customers to place greater attention to going green, environmental, & social issues
- Products & services innovation, cultivating a paperless culture with development in digital finance
- Enhancement of information security defense system with adoption of the security operation center mechanism

#### Green Pioneer in Environmental Change

- Integration of climate change risks into operational decisions
- Alignment with global trends in energy conservation & carbon reduction including maintaining CDP A list
  performance; compliance with ISO20400 sustainable procurement guidance; adoption of Science Based Targets
  framework to manage overall group carbon emissions goal; reducing average waste per person across the group
  & water usage and increasing usage of renewable energy
- Encouraging suppliers to promote environmental sustainability and upholding basic human rights

#### Happy Workplace

- Providing a comprehensive salary & benefits system and creating a sound career development system with a
  comprehensive edge to attract & retain employees
- Building an equal, friendly, healthy & safe workplace
- Encouraging the management & employees to commit to ESG corporate sustainability through linkage between sustainability KPIs & long-term rewards

#### Corporate Governance Leader

- Improving the corporate governance structure, strengthening the functions & effectiveness of the board of directors, and enhancing the transparency to ensure corporate sustainability & sound management of the company
- Engaging regulatory compliance to reduce operational risks
- Establishing a comprehensive risk identification system including assessment of impact level from climate change
  risks to enhance the quality of risk management, and ensure sustainable & sound business operations



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### Yuanta Profile

# **Operation Based on ESG Sustainability**



### **Global Recognitions**

DJSI World Index DJSI Emerging Markets Index FTSE4Good Emerging Index Top 1% S&P Global CSA Score Bloomberg Gender Equality Index MSCI ESG A Rating CDP Leadership Level A FTSE4Good TIP Taiwan ESG Index



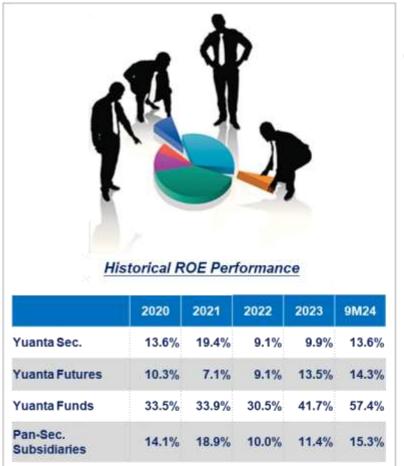
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# **Business Review**

### **Pan-Securities Businesses**

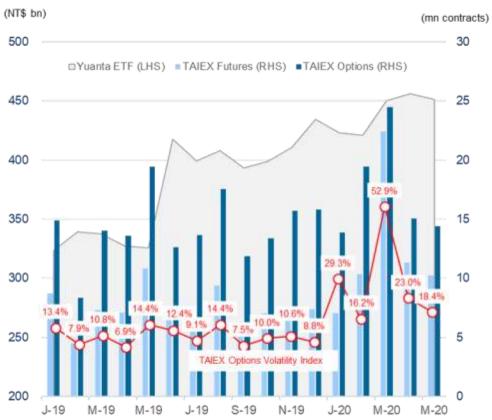


### **Stunning Performance Driven by Natural Hedge Model**



Intense Volatility Drove Up Hedging Demands of ETF,

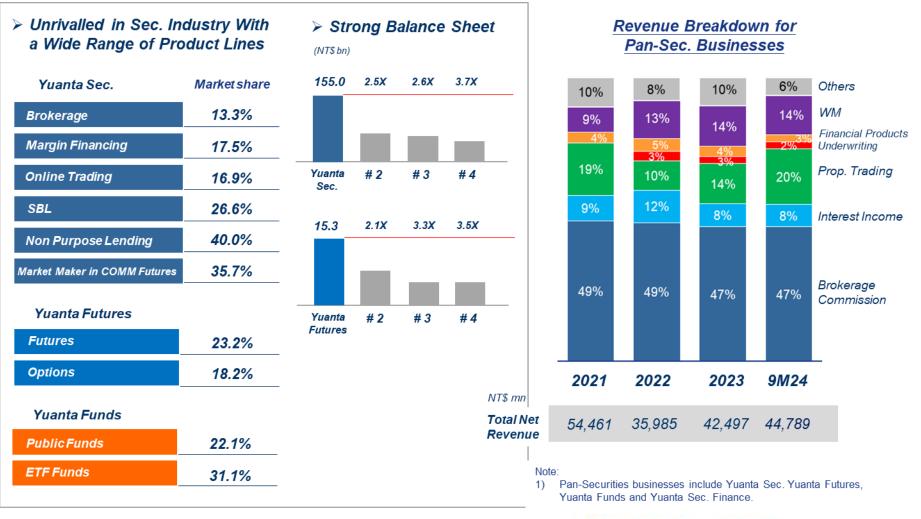
**Futures & Options Products** 



Note: 9M24 numbers are un-audited

Source: Yuanta Sec., Yuanta Funds, Yuanta Futures, and Taiwan Futures Exchange

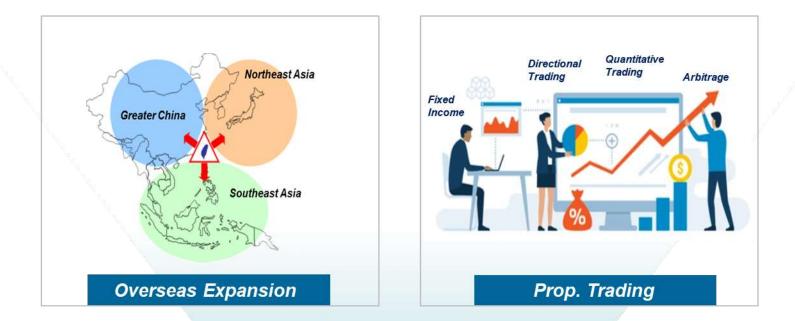
### Yuanta Unsurpassably Leads TWN's Sec. Market



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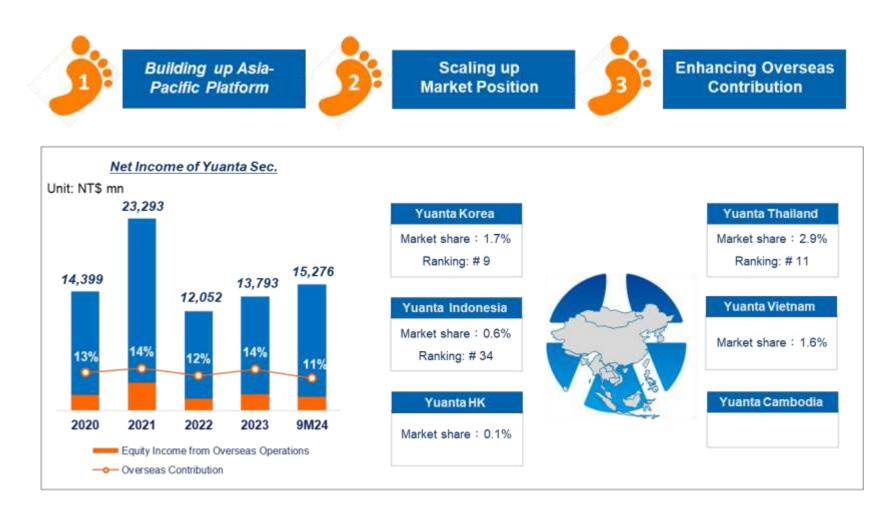
## **Domestic Brokerage Business Diversified**







### **Becoming an Asia-Pacific Regional Broker**



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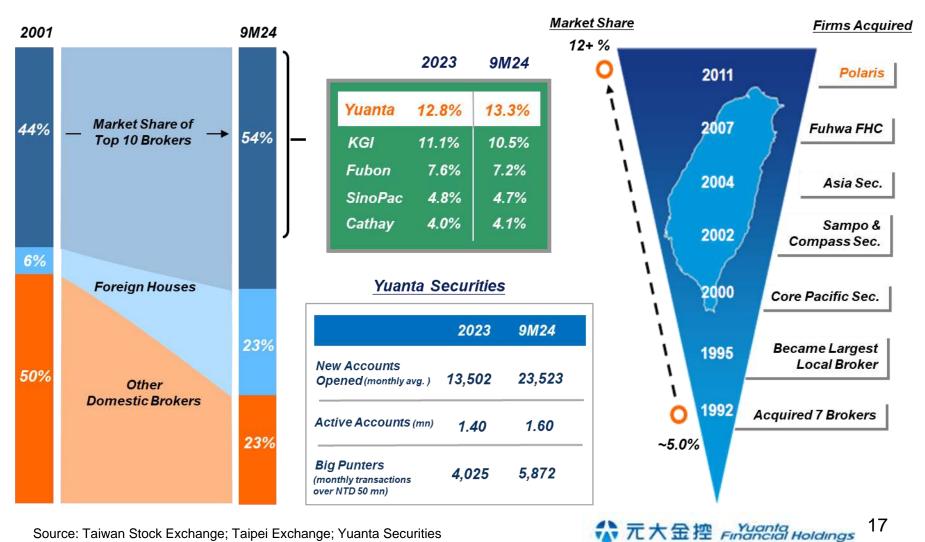
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Note: Data as of Sept. 30, 2024 and 9M24 numbers are un-audited.

### **Brokerage Mkt Share Boost by New Retail Investors**

### Change in Brokerage Market Share

Yuanta's Rise to Dominance



Source: Taiwan Stock Exchange; Taipei Exchange; Yuanta Securities

Market Participation

### **Retail Participation Has Bottomed Out Since 2016**

FINI Trading 2% 100% 8% Yuanta 7% FINI 31.1% 80% 91% Domestic Inst. All other brokers 92% 43.2% 12.1% 60% Retail Domestic Institutional Trading 40% 6% Yuanta 56.8% 20% 93% All other brokers 0% 2004 2011 1997 2018 9M24

Note: Calculated using TAIEX plus OTC trading volume

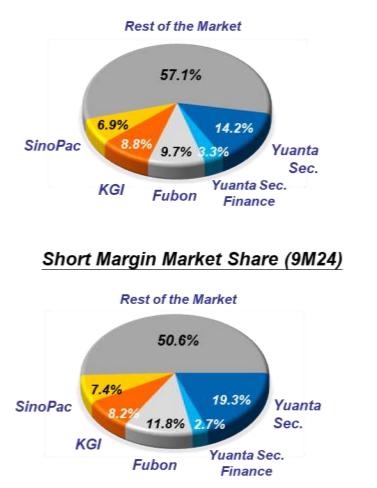
Source: Securities and Futures Bureau (Taiwan) ; Yuanta Securities

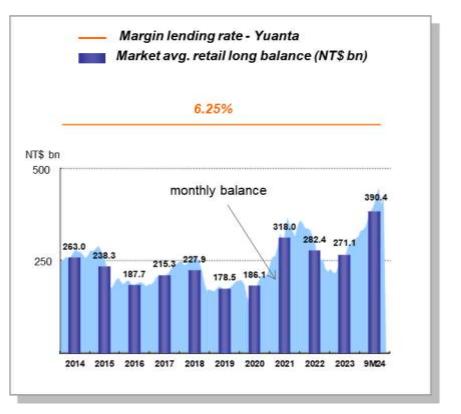
Yuanta's Inst. Mkt. Share (9M24)

# **Dominant Leader in Margin Financing**

### Long Margin Market Share (9M24)

Long Margin Trends



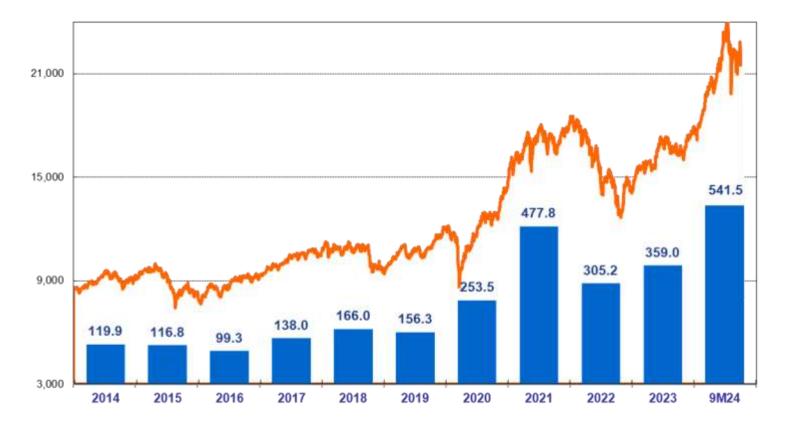


Source: Taiwan Stock Exchange; Taipei Exchange

Business Review – Yuanta Securities

### **Taiwan Historical Index and Trading Volume**

Securities Average Daily Turnover Volume (NT\$ bn)

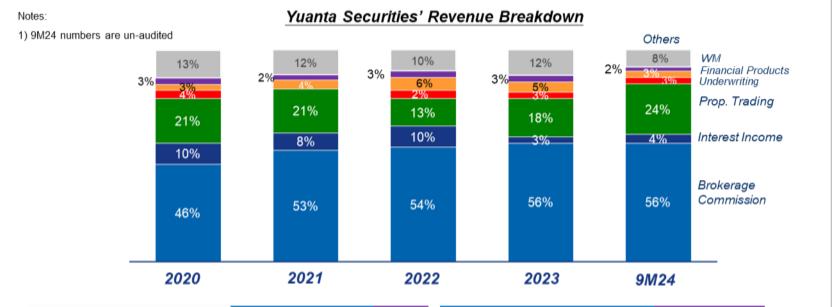


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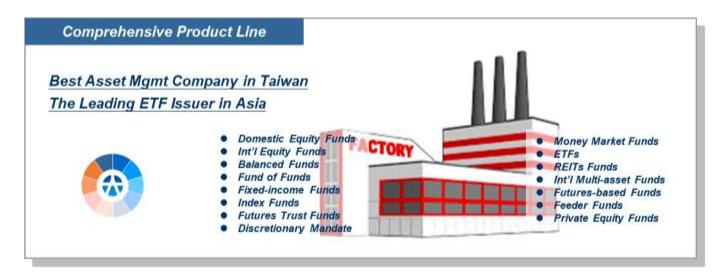
Source: Taiwan Stock Exchange; Taipei Exchange

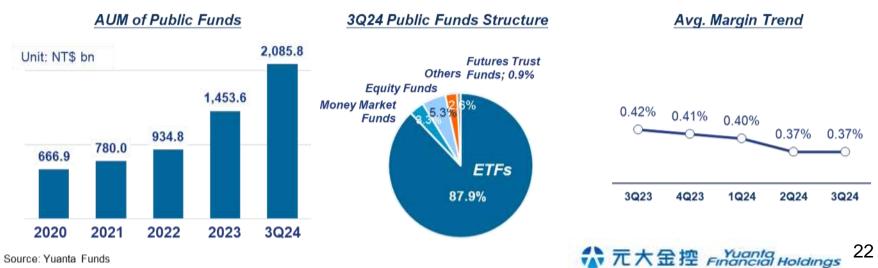
# **Securities Revenue Sources Diversified**



| NT\$ mn              | 9M23   | 9M24   | YoY | 3Q23  | 2Q24   | 3Q24   | QoQ  | YoY  |
|----------------------|--------|--------|-----|-------|--------|--------|------|------|
| Brokerage Commission | 13,608 | 19,918 | 46% | 5,411 | 7,177  | 6,976  | -3%  | 29%  |
| Interest Income      | 734    | 1,220  | 66% | 120   | 366    | 472    | 29%  | 294% |
| Prop. Trading        | 5,521  | 8,522  | 54% | 1,866 | 2,804  | 2,856  | 2%   | 53%  |
| Underwriting         | 800    | 1,102  | 38% | 233   | 322    | 519    | 61%  | 123% |
| Financial Products   | 967    | 1,179  | 22% | 349   | 480    | 464    | -3%  | 33%  |
| WM Fee Income        | 661    | 861    | 30% | 311   | 247    | 260    | 5%   | -16% |
| Others               | 2,759  | 2,833  | 3%  | 952   | 191    | 1,879  | 884% | 97%  |
| Total Net Revenue    | 25,049 | 35,635 | 42% | 9,242 | 11,586 | 13,426 | 16%  | 45%  |

# **Key Role in Branding & Production**





Source: Yuanta Funds

### Link from Equities to Futures ; Taiwan to World





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# **Business Review**

Yuanta Bank



## **Financial Overview**

| NT\$ mn                | 9M23    | 9M24     | YoY  | 3Q23    | 2024    | 3Q24    | QoQ   | YoY   |
|------------------------|---------|----------|------|---------|---------|---------|-------|-------|
| Net interest income    | 10,516  | 11,051   | 5%   | 3,673   | 3,706   | 3,912   | 6%    | 7%    |
| Fee income             | 3,390   | 4,701    | 39%  | 1,211   | 1,439   | 1,660   | 15%   | 37%   |
| Trading gains & others | 3,948   | 4,564    | 16%  | 977     | 1,285   | 1,909   | 49%   | 95%   |
| ECB FX gains or losses | 341     | 281      | -18% | 247     | 45      | 0       | -100% | -100% |
| Operating income       | 18,195  | 20,597   | 13%  | 6,108   | 6,475   | 7,481   | 16%   | 22%   |
| Operating expenses     | (8,995) | (10,465) | 16%  | (3,055) | (3,506) | (3,712) | 6%    | 22%   |
| Pre-provision profit   | 9,200   | 10,132   | 10%  | 3,053   | 2,969   | 3,769   | 27%   | 23%   |
| Net provision          | (142)   | (1,084)  | 663% | (190)   | (258)   | (713)   | 176%  | 275%  |
| Income before tax      | 9,058   | 9,048    | 0%   | 2,863   | 2,711   | 3,056   | 13%   | 7%    |
| Net income             | 7,452   | 7,650    | 3%   | 2,206   | 2,552   | 2,464   | -3%   | 12%   |
| EPS                    | 1.01    | 0.96     | -5%  | 0.30    | 0.29    | 0.31    | 7%    | 4%    |
| ROA (YTD annualized)   | 0.57%   | 0.52%    | -9%  | 0.57%   | 0.54%   | 0.52%   |       |       |
| ROE (YTD annualized)   | 8.5%    | 7.7%     | -9%  | 8.5%    | 8.0%    | 7.7%    |       |       |

#### Financial Snapshot – Yuanta Bank

#### Revenue Breakdown



#### 9M24

\* NT\$ 281 mn of FX gains were excluded from 9M24 revenue breakdown

#### Capital Adequacy

|        | 2022   | 2023   | 9M24   |
|--------|--------|--------|--------|
| CET1   | 11.26% | 11.77% | 11.34% |
| Tier I | 12.02% | 12.47% | 11.95% |
| BIS    | 14.65% | 14.82% | 14.14% |

Note:

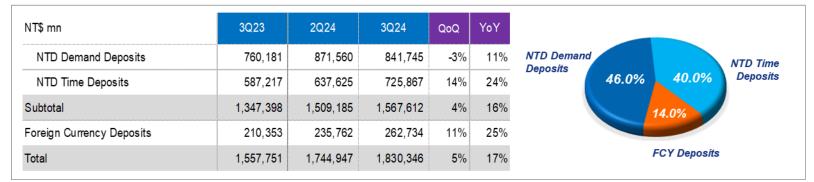
1) As of the end of May, 2024, Yuanta Bank has fully converted all of TC Bank's USD assets into NTD.

2) 3Q24 numbers are un-audited.



## Loan and Deposit Breakdown

#### Deposit Breakdown



#### Loan Breakdown

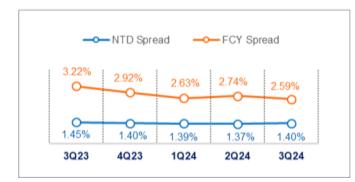
| NT\$ mn                  | 3Q23      | 2Q24      | 3Q24      | QoQ  | YoY  |  |
|--------------------------|-----------|-----------|-----------|------|------|--|
| Corporate Banking        | 521,604   | 583,938   | 625,258   | 7%   | 20%  |  |
| General Corporate Loans  | 294,918   | 328,424   | 346,801   | 6%   | 18%  | FCY  |
| SME Loans                | 173,765   | 193,633   | 214,017   | 11%  | 23%  | SME Loans Loans<br>(NTD)                   |
| Foreign Currency Loans   | 52,600    | 61,680    | 64,201    | 4%   | 22%  | 17.4% 5.2%                                 |
| Non-Accrual Loans        | 321       | 201       | 239       | 19%  | -26% | General Do ov                              |
| Consumer Banking         | 511,843   | 575,098   | 602,908   | 5%   | 18%  | Corporate 28.2% 41.1% Mortgage Loans (NTD) |
| Mortgage Loans           | 429,457   | 480,293   | 504,928   | 5%   | 18%  | 5.7%                                       |
| Auto Loans               | 60,779    | 69,238    | 70,270    | 1%   | 16%  | 2.4%; Auto Loans                           |
| Unsecured Personal Loans | 19,622    | 23,990    | 26,126    | 9%   | 33%  | Others                                     |
| Others                   | 1,860     | 1,354     | 1,426     | 5%   | -23% |  |
| Non-Accrual Loans        | 125       | 223       | 158       | -29% | 26%  |  |
| Total                    | 1,033,447 | 1,159,036 | 1,228,166 | 6%   | 19%  |  |

# NIM and Spread

#### Interest Income Breakdown

| NT\$ mn                                    | 9M23     | 9M24     | YoY | 3Q23    | 2Q24    | 3Q24    | QoQ | YoY |
|--|----------|----------|-----|---------|---------|---------|-----|-----|
| Interest Income                            | 23,843   | 27,958   | 17% | 8,480   | 9,262   | 9,999   | 8%  | 18% |
| Loan interest                              | 17,577   | 20,772   | 18% | 6,183   | 6,887   | 7,486   | 9%  | 21% |
| Interest income from marketable securities | 5,598    | 6,424    | 15% | 2,041   | 2,118   | 2,250   | 6%  | 10% |
| Other interest                             | 668      | 762      | 14% | 256     | 257     | 263     | 2%  | 3%  |
| Interest Expenses                          | (13,327) | (16,907) | 27% | (4,807) | (5,556) | (6,087) | 10% | 27% |
| Net Interest Income                        | 10,516   | 11,051   | 5%  | 3,673   | 3,706   | 3,912   | 6%  | 79  |
| Loan to Deposit Ratio                      | 66.3%    | 67.1%    | 1%  | 66.3%   | 66.4%   | 67.1%   | 1%  | 19  |

#### NTD Spread & FCY Spread



#### NIM and Overall Spread



## Fee Income Breakdown

| NT\$ mn           | 9M23    | 9M24    | YoY | 3Q23  | 2Q24  | 3Q24  | QoQ | YoY  | 6% ; Others             | Consumer Banki                  |
|-------------------|---------|---------|-----|-------|-------|-------|-----|------|-------------------------|---------------------------------|
| Fee Income        | 4,502   | 5,878   | 31% | 1,600 | 1,828 | 2,064 | 13% | 29%  | 5% <sup>3%</sup><br>14% | Corporate Banki<br>Credit Cards |
| Wealth Management | 2,932   | 4,241   | 45% | 1,045 | 1,277 | 1,507 | 18% | 44%  | 1~+ /0                  | Creak Caras                     |
| Credit Cards      | 886     | 819     | -8% | 297   | 280   | 266   | -5% | -10% |                         |                                 |
| Corporate Banking | 241     | 285     | 18% | 87    | 94    | 93    | -1% | 7%   | 72%                     |                                 |
| Consumer Banking  | 151     | 194     | 28% | 54    | 67    | 68    | 1%  | 26%  | 12.70                   | WM                              |
| Others            | 292     | 339     | 16% | 117   | 110   | 130   | 18% | 11%  |                         |                                 |
| Fee Expenses      | (1,112) | (1,177) | 6%  | (389) | (389) | (404) | 4%  | 4%   | 9M24                    |                                 |
| Net Fee Income    | 3,390   | 4,701   | 39% | 1,211 | 1,439 | 1,660 | 15% | 37%  | 311124                  |                                 |

#### Fee Income Breakdown

#### WM Fee Breakdown

| NT\$ mn             | 9M23  | 9M24  | YoY | 3Q23  | 2Q24  | 3Q24  | QoQ | YoY | Bancassurance |
|---------------------|-------|-------|-----|-------|-------|-------|-----|-----|---------------|
| Mutual Funds        | 597   | 1,055 | 77% | 235   | 302   | 438   | 45% | 86% | 41%           |
| Bancassurance       | 1,148 | 1,728 | 51% | 378   | 496   | 548   | 10% | 45% | Mutual        |
| Trust               | 667   | 807   | 21% | 239   | 272   | 289   | 6%  | 21% | 15% 25% Funds |
| Structured & Others | 520   | 651   | 25% | 193   | 207   | 232   | 12% | 20% | Others 19%    |
| WM fee Income       | 2,932 | 4,241 | 45% | 1,045 | 1,277 | 1,507 | 18% | 44% | Trust         |

Note:

1) 3Q24 numbers are un-audited

## **Asset Quality**

| NT\$ mn               | 9M23   | 9M24    | YoY  | 3Q23   | 2Q24    | 3Q24    | QoQ  | YoY  |
|-----------------------|--------|---------|------|--------|---------|---------|------|------|
| Net Provisions        | 142    | 1,084   | 663% | 190    | 258     | 713     | 176% | 275% |
| NPL                   | 1,581  | 433     | -73% | 1,581  | 437     | 433     | -1%  | -73% |
| Loan Loss Reserves    | 14,189 | 15,362  | 8%   | 14,189 | 14,594  | 15,362  | 5%   | 8%   |
| NPL Ratio             | 0.15%  | 0.04%   | -73% | 0.15%  | 0.04%   | 0.04%   | 0%   | -73% |
| NPL Coverage Ratio    | 897.7% | 3545.2% | 295% | 897.7% | 3341.7% | 3545.2% | 6%   | 295% |
| Reserve to Loan Ratio | 1.38%  | 1.27%   | -8%  | 1.38%  | 1.28%   | 1.27%   | -1%  | -8%  |

#### NPL Ratio by Major Business



Note: 1) 3Q24 numbers are un-audited

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# **Appendix**





### **Balance Sheet of Yuanta FHC & Major Subsidiaries**

### Data as of Sept. 30, 2024

| NT\$ mn                            | Yuanta Sec.<br>(Standalone) | Yuanta Bank<br>(Standalone) | Yuanta Life | Yuanta FHC<br>(Standalone) | Yuanta FHC<br>(Consolidated) |
|------------------------------------|-----------------------------|-----------------------------|-------------|----------------------------|------------------------------|
| Cash and due from banks            | 51,781                      | 119,392                     | 10,485      | 2,829                      | 192,220                      |
| Financial assets at FVTPL          | 169,928                     | 170,791                     | 45,713      | 0                          | 653,378                      |
| Financial assets at FVOCI          | 67,471                      | 183,511                     | 21,830      | 74                         | 314,572                      |
| Financial assets at AC             | 0                           | 261,559                     | 297,159     | 0                          | 561,113                      |
| Bills and bonds sold under RS      | 0                           | 53,467                      | 4,595       | 0                          | 90,456                       |
| Loans (net)                        | 0                           | 1,212,803                   | 8,400       | 0                          | 1,241,957                    |
| A/R (net)                          | 232,264                     | 24,112                      | 3,482       | 36                         | 382,109                      |
| LT investments under equity method | 64,766                      | 4,935                       | 0           | 351,710                    | 2,224                        |
| Other assets                       | 114,787                     | 43,884                      | 55,410      | 3,383                      | 327,756                      |
| Total assets                       | 700,997                     | 2,074,454                   | 447,074     | 358,032                    | 3,765,786                    |
| Financial liabilities at FVTPL     | 99,233                      | 5,362                       | 3,250       | 0                          | 180,27                       |
| Bills and bonds sold under RP      | 76,876                      | 33,985                      | 0           | 0                          | 268,99                       |
| A/P (net)                          | 104,511                     | 25,403                      | 1,755       | 6,106                      | 233,84                       |
| Deposits and remittances           | 0                           | 1,830,601                   | 0           | 0                          | 1,705,390                    |
| Bonds payable                      | 34,000                      | 25,000                      | 0           | 35,650                     | 108,613                      |
| Provisions                         | 1,176                       | 969                         | 375,475     | 13                         | 389,32                       |
| Other liabilities                  | 230,226                     | 14,811                      | 31,496      | 4,382                      | 545,383                      |
| Total liabilities                  | 546,022                     | 1,936,131                   | 411,976     | 46,151                     | 3,431,809                    |
| Common shares (mn)                 | 6,593                       | 7,995                       | 2,720       | 12,943                     | 12,943                       |
| Total shareholders' equity         | 154,975                     | 138,323                     | 35,098      | 311,881                    | 333,976                      |

Note: 9M24 numbers are un-audited

### ☆元大金控 Financial Holdings



# P&L of Yuanta FHC & Major Subsidiaries

### Data as of Sept. 30, 2024

| NT\$ mn   | Yuanta Sec.<br>(Standalone) | Yuanta Bank<br>(Standalone) | Yuanta Life | Yuanta FHC<br>(Standalone) | Yuanta FHC<br>(Consolidated) |
|---|-----------------------------|-----------------------------|-------------|----------------------------|------------------------------|
| Net interest income                                     | 1,089                       | 11,051                      | 9,256       | (263)                      | 24,203                       |
| Net fee income  | 17,250                      | 4,701                       | (2,452)     | 0                          | 26,023                       |
| Net insurance income                                    | 0                           | 0                           | 4,396       | 0                          | 4,351                        |
| Other income  | 14,911                      | 4,842                       | 795         | 63                         | 35,307                       |
| LT investment income                                    | 2,405                       | 2                           | 0           | 29,157                     | 113                          |
| Total operating income                                  | 35,655                      | 20,596                      | 11,995      | 28,957                     | 89,997                       |
| Provision for bad debt and reserve for guarantee policy | (20)                        | (1,084)                     | 0           | 0                          | (1,629                       |
| Net change in insurance reserve                         | 0                           | 0                           | (8,886)     | 0                          | (8,803                       |
| Operating expenses                                      | (18,084)                    | (10,464)                    | (1,308)     | (1,301)                    | (44,786                      |
| Income before tax                                       | 17,551                      | 9,048                       | 1,801       | 27,656                     | 34,779                       |
| Net income  | 15,276                      | 7,650                       | 2,060       | 27,095                     | 28,993                       |
| EPS   | 2.32                        | 0.96                        | 0.76        | 2.09                       |                              |
| ROE (YTD annualized)                                    | 13.6%                       | 7.7%                        | 8.5%        | 12.1%                      | 12.0%                        |



# **Yuanta FHC Financial Summary**

### (Consolidated Base)

| NT\$ mn                            | 9M23      | 9M 24     | YoY  | 3Q23      | 2Q24      | 3Q24      | QoQ  | YoY  |
|------------------------------------|-----------|-----------|------|-----------|-----------|-----------|------|------|
| Net interest income                | 22,839    | 24,203    | 6%   | 7,950     | 8,189     | 8,405     | 3%   | 6%   |
| Net fee income                     | 19,562    | 26,023    | 33%  | 7,714     | 9,242     | 9,134     | -1%  | 18%  |
| Net insurance income               | 7,529     | 4,351     | -42% | 1,543     | 660       | 437       | -34% | -72% |
| Other income                       | 27,892    | 35,421    | 27%  | 10,482    | 9,893     | 13,022    | 32%  | 24%  |
| Total operating income             | 77,822    | 89,998    | 16%  | 27,689    | 27,984    | 30,998    | 11%  | 12%  |
| Provision for bad debt             | (269)     | (1,629)   | 506% | (106)     | (440)     | (874)     | 99%  | 725% |
| Net change in insurance reserve    | (11,706)  | (8,803)   | -25% | (3,683)   | (2,300)   | (2,367)   | 3%   | -36% |
| Operating expenses                 | (36,582)  | (44,786)  | 22%  | (13,079)  | (14,397)  | (15,816)  | 10%  | 21%  |
| Income before tax                  | 29,265    | 34,780    | 19%  | 10,821    | 10,847    | 11,941    | 10%  | 10%  |
| Net income                         | 24,989    | 28,993    | 16%  | 9,149     | 8,876     | 10,159    | 14%  | 11%  |
| Net Income attr. to parent company | 23,532    | 27,095    | 15%  | 8,562     | 8,426     | 9,434     | 12%  | 10%  |
| Total assets                       | 3,188,702 | 3,765,786 | 18%  | 3,188,702 | 3,591,287 | 3,765,786 | 5%   | 18%  |
| Common shares (mn)                 | 12,689    | 12,943    | 2%   | 12,689    | 12,943    | 12,943    | 0%   | 2%   |
| Total shareholders' equity         | 299,286   | 333,976   | 12%  | 299,286   | 317,316   | 333,976   | 5%   | 12%  |
| Equity attr. to parent company     | 278,306   | 311,881   | 12%  | 278,306   | 296,364   | 311,881   | 5%   | 12%  |
| BVPS                               | 21.93     | 24.10     | 10%  | 21.93     | 22.90     | 24.10     | 5%   | 10%  |

Note: 3Q24 numbers are un-audited



# Yuanta Sec. Financial Summary

### (Consolidated Base)

| NT\$ mn                            | 9M23     | 9M24      | YoY | 3Q23    | 2Q24      | 3Q24      | ಧಂಧ  | YoY |
|------------------------------------|----------|-----------|-----|---------|-----------|-----------|------|-----|
| Net fee income                     | 19,280   | 25,356    | 32% | 7,566   | 8,951     | 8,884     | -1%  | 17% |
| Net interest income                | 3,035    | 4,647     | 53% | 1,078   | 1,594     | 1,710     | 7%   | 59% |
| Net investment income              | 8,097    | 10,780    | 33% | 2,116   | 2,783     | 3,312     | 19%  | 57% |
| Other income                       | 5,365    | 6,635     | 24% | 2,286   | 1,636     | 3,473     | 112% | 52% |
| Total net revenue                  | 35,776   | 47,419    | 33% | 13,046  | 14,964    | 17,378    | 16%  | 33% |
| Operating expenses                 | (22,641) | (28,574)  | 26% | (8,231) | (9,097)   | (10,008)  | 10%  | 22% |
| Income before tax                  | 13,136   | 18,845    | 43% | 4,815   | 5,867     | 7,370     | 26%  | 53% |
| Net income                         | 11,539   | 15,911    | 38% | 4,162   | 4,864     | 6,250     | 28%  | 50% |
| Net income attr. to parent company | 11,046   | 15,276    | 38% | 3,907   | 4,800     | 5,997     | 25%  | 53% |
| EPS                                | 1.68     | 2.32      | 38% | 0.59    | 0.73      | 0.91      | 25%  | 53% |
| ROE (YTD annualized)               | 10.6%    | 13.6%     | 28% | 10.6%   | 12.8%     | 13.6%     |      |     |
| Total assets                       | 895,470  | 1,192,936 | 33% | 895,470 | 1,090,394 | 1,192,936 | 9%   | 33% |
| Common shares (mn)                 | 6,592    | 6,592     | 0%  | 6,592   | 6,592     | 6,592     | 0%   | 0%  |
| Total shareholders' equity         | 156,660  | 170,420   | 9%  | 156,660 | 160,356   | 170,420   | 6%   | 9%  |
| Equity attr. to parent company     | 141,609  | 154,975   | 9%  | 141,609 | 145,448   | 154,975   | 7%   | 9%  |

Note:

1) 3Q24 numbers are un-audited

2) EPS and ROE calculations are standalone



# **Yuanta Bank Financial Summary**

### (Consolidated Base)

| NT\$ mn                        | 9M23      | 9M24      | YoY  | 3Q23      | 2Q24      | 3Q24      | QoQ  | YoY  |
|--------------------------------|-----------|-----------|------|-----------|-----------|-----------|------|------|
| Net interest income            | 10,871    | 11,445    | 5%   | 3,790     | 3,840     | 4,041     | 5%   | 7%   |
| Net fee income                 | 3,393     | 4,702     | 39%  | 1,211     | 1,439     | 1,661     | 15%  | 37%  |
| Other income                   | 4,272     | 4,849     | 14%  | 1,239     | 1,323     | 1,941     | 47%  | 57%  |
| Total operating income         | 18,536    | 20,996    | 13%  | 6,240     | 6,602     | 7,643     | 16%  | 22%  |
| Operating expenses             | (9,264)   | (10,742)  | 16%  | (3,151)   | (3,601)   | (3,811)   | 6%   | 21%  |
| Pre-provision operating income | 9,272     | 10,254    | 11%  | 3,089     | 3,001     | 3,832     | 28%  | 24%  |
| Net provision                  | (208)     | (1,199)   | 476% | (224)     | (289)     | (773)     | 167% | 245% |
| Net income before tax          | 9,064     | 9,055     | 0%   | 2,865     | 2,712     | 3,059     | 13%  | 7%   |
| Net income                     | 7,452     | 7,650     | 3%   | 2,206     | 2,552     | 2,464     | -3%  | 12%  |
| Total assets                   | 1,801,058 | 2,086,271 | 16%  | 1,801,058 | 1,990,605 | 2,086,271 | 5%   | 16%  |
| Common shares (mn)             | 7,394     | 7,995     | 8%   | 7,394     | 7,394     | 7,995     | 8%   | 8%   |
| Total shareholders' equity     | 122,420   | 138,323   | 13%  | 122,420   | 132,756   | 138,323   | 4%   | 13%  |

#### Note:

1) 3Q24 numbers are un-audited.



# **Yuanta Life Financial Summary**

| NT\$ mn                                 | 9M23     | 9M24     | YoY  | 3Q23    | 2Q24    | 3Q24    | QoQ   | YoY   |
|---|----------|----------|------|---------|---------|---------|-------|-------|
| Retained earned premium                 | 25,364   | 26,039   | 3%   | 7,907   | 8,029   | 8,341   | 4%    | 5%    |
| Retained claim payment                  | (17,776) | (21,595) | 21%  | (6,340) | (7,353) | (7,847) | 7%    | 24%   |
| Net change in insurance liability       | (11,795) | (8,886)  | -25% | (3,713) | (2,330) | (2,394) | 3%    | -36%  |
| Total investment income                 | 11,174   | 10,022   | -10% | 5,213   | 3,557   | 2,998   | -16%  | -42%  |
| Others                                  | (1,887)  | (2,470)  | 31%  | (494)   | (620)   | (834)   | 35%   | 69%   |
| General and administrative expenses     | (1,221)  | (1,309)  | 7%   | (410)   | (433)   | (466)   | 8%    | 14%   |
| Income before tax                       | 3,859    | 1,801    | -53% | 2,163   | 850     | (202)   | -124% | -109% |
| Net income                              | 3,615    | 2,060    | -43% | 1,995   | 926     | 141     | -85%  | -93%  |
| General account                         | 410,325  | 421,596  | 3%   | 410,325 | 422,822 | 421,596 | 0%    | 3%    |
| Seperated account                       | 31,123   | 25,478   | -18% | 31,123  | 28,142  | 25,478  | -9%   | -18%  |
| Total assets                            | 441,448  | 447,074  | 1%   | 441,448 | 450,964 | 447,074 | -1%   | 1%    |
| Reserves for life insurance liabilities | 366,776  | 375,433  | 2%   | 366,776 | 375,839 | 375,433 | 0%    | 2%    |
| Total liabilities                       | 413,376  | 411,976  | 0%   | 413,376 | 418,185 | 411,976 | -1%   | 0%    |
| Total shareholders' equity              | 28,072   | 35,098   | 25%  | 28,072  | 32,779  | 35,098  | 7%    | 25%   |
| First year premium *                    | 5,184    | 5,311    | 2%   | 1,511   | 1,348   | 2,000   | 48%   | 32%   |
| Total premium *                         | 26,304   | 27,233   | 4%   | 8,264   | 8,338   | 8,859   | 6%    | 7%    |

Note:

1) 3Q24 numbers are un-audited

2) \* FYP & Total premium include investment-linked policies.



# Yuanta Life Investment Portfolio

| NT\$ mn                      | 3Q2     | 3Q23  |         | 4     | 3Q2     | 4     | 000  | N -N |
|------------------------------|---------|-------|---------|-------|---------|-------|------|------|
| 14191111                     | Amount  | %     | Amount  | %     | Amount  | %     | QoQ  | YoY  |
| Overseas Fixed Income        | 279,231 | 71.5% | 288,804 | 71.8% | 281,053 | 69.4% | -3%  | 1%   |
| Overseas Equity              | 847     | 0.2%  | 1,324   | 0.3%  | 1,555   | 0.4%  | 17%  | 84%  |
| Domestic Fixed Income        | 47,968  | 12.3% | 37,351  | 9.3%  | 37,362  | 9.2%  | 0%   | -22% |
| Domestic Equity              | 29,633  | 7.6%  | 39,107  | 9.7%  | 31,692  | 7.8%  | -19% | 7%   |
| Loans                        | 7,863   | 2.0%  | 8,254   | 2.1%  | 8,400   | 2.1%  | 2%   | 7%   |
| Real Estate                  | 13,621  | 3.5%  | 14,850  | 3.7%  | 15,307  | 3.8%  | 3%   | 12%  |
| Others                       | 493     | 0.1%  | 440     | 0.1%  | 415     | 0.1%  | -6%  | -16% |
| Deposits and Cash Equivalent | 10,769  | 2.8%  | 12,061  | 3.0%  | 29,141  | 7.2%  | 142% | 171% |
| Total                        | 390,425 | 100%  | 402,191 | 100%  | 404,925 | 100%  | 1%   | 4%   |
| RBC Ratio                    | N/A     |       | 368.1   | %     | N/A     |       |      |      |

Note: 3Q24 numbers are un-audited